



## POSITION OPEN: Community Solar Developer

### About Empower Energies

Empower Energies is seeking an experienced Community Solar Developer to join our growing Solar development team. Empower has established itself as the trusted choice for commercial and industrial clients seeking to reliably build out their national renewable portfolio and has developed over 200 MWs of solar projects with over 400 MW currently in development nationwide. Empower recognizes that the renewable energy market is poised for massive growth and has identified Community Solar as a significant driver that also aligns well with our corporate values and mission.

With our well-established national footprint and world class execution team, Empower Energies is in an excellent position to capture this opportunity. Empower Energies partners with leading businesses and communities in order to help drive America's shift to a modern economy and a clean, resilient electrical grid – powered by renewable energy. If you are experienced Community Solar developer, we encourage you to apply and join us on our mission!

### Position Description

The **Community Solar Developer** will focus on the end-to-end development of projects in collaboration with co-developers, landlords, utilities, AHJs, and local communities. You will partner with our Director of Development Engineering to ensure optimal project design and will usher projects through the entire development process up to NTP. This position will report to the Chief Strategy Officer and will work closely with our in-house legal and EPC teams.

Proven success community solar development and a strong technical understanding of permitting, design, and interconnection requirements is required. This is a full-time position with the expectation that you contribute exclusive time and energy to bring forward high quality opportunities and to conduct all appropriate pre-qualifications to support the success of the project.

### Job Responsibilities

- Develop projects and portfolios from origination to NTP that are sourced by co-developers and/or our in-house origination team and/or development partners
- Lead and coordinate the internal progression of a project through the internal project, financing, and legal cycles to successful close
- Ensure project site control and clear land title reviews
- Create and manage project schedules and coordinate with key stakeholders and project partners to ensure on time milestone completions

- Ensure survey and Geotech work is completed to support efficient design and permitting processes
- Usher projects through interconnection and permitting processes, working with in-house engineering, and external utilities and authorities having jurisdiction
- Work closely with project controls on project approval timing, construction scheduling, and project tracking as part of weekly communications with the Client and other external professionals during the development cycle
- Maintain timely and accurate records in company systems for all leads and opportunities
- Regularly report on the progress of your development efforts in a variety of forums across the business
- Establish trusted, strong, and long-term customer and partner relationships

## Requirements

- 3+ years of Community Solar project development and/or utility scale renewable energy experience, including solar plus storage projects
- Minimum of 5 years of energy-related business development
- Demonstrated ability to manage a pipeline of projects
- Understanding of all aspects of solar project development, including siting, interconnection, permitting, construction, and financing as well as grid/energy/utility transformation
- Understanding of current and developing community solar markets
- Proficiency in Salesforce or other CRM systems
- Strong networking and oral and written communication skills
- Strong sense of ownership and accountability
- Travel as needed; some evening and weekend work required
- Proficiency with Microsoft Office and specifically Power Point

## Other Key Competencies

- Creative self-starter with ability to align personal goals and objectives directly with Company objectives
- Strong team player with active engagement in project activities throughout the development cycle
- Passion for solar, renewable energy, and environmental preservation
- Excellent interpersonal skills and an ability to develop strong working relationships, both with internal teams and with business partners

## Compensation

Empower Energies offers an attractive Total Rewards package including:

- Competitive base salaries commensurate with experience
- Annual cash bonuses

- Generous paid leave
- Employee equity participation
- Comprehensive benefits package including medical, dental, vision, life, and disability insurance including coverage for domestic partners and eligible domestic partner children
- Company HSA contribution for participating employees
- 401(k) plan with company match and immediate vesting
- Continuing education and professional development assistance

## About Our Location

This position is based out of Empower's home office in the heart of downtown Bethesda, MD, with flexibility for a hybrid work from home schedule. Located at Bethesda's Metro center, the office is easily accessible by commuter train, and includes onsite parking, EV charging, and secure bicycle storage. The building offers amenities such as a fitness center, rooftop employee lounge with outdoor deck, periodic social events onsite, and other tenant benefits. The Bethesda Hyatt Regency with great amenities for business travelers is co-located with the office building.

To apply, please submit cover letter and resume to [jobs@empowerenergies.com](mailto:jobs@empowerenergies.com) or through our LinkedIn posting.

*Empower Energies is an equal opportunity employer and does not discriminate on the basis of race, color, religion, citizenship status, ancestry, age, physical or mental disability, sex, sexual orientation, gender identity or expression, marital status, protected veteran status, or any other basis protected by law, ordinance, or regulation.*