



POSITION OPEN: Senior Leader, Structured Finance

About Empower Energies

Empower Energies is a growing C&I renewable project developer, owner, and operator led by a seasoned management team, backed by climate oriented institutional investors. Our vision is to empower leading businesses and communities in driving America's shift to a modern economy – powered by affordable and reliable renewable energy.

Empower has established itself as the trusted choice for serious corporate clients seeking to reliably build out their national renewable portfolio and has developed over 200 MWs of solar projects nationwide. We design and develop projects from start to finish and we also work with other developers to add value at any stage of their project development cycle. Empower provides professional development and asset management services to leading Fortune 500's to build out their on-site generation fleets and manage their renewable programs.

Position Description

The **Senior Leader, Structured Finance** will have deep industry experience in the closing of project finance and corporate capital transactions. This is a strategic position that will lead the company's structured finance activities and provide guidance on optimal transactional structures to achieve corporate goals. In addition to providing leadership for the structured finance team, this individual will directly lead the financial closing process, and participate in the development and management of project finance models, revenue and cost analysis, and tax equity evaluations. The successful candidate will be expected to have a strong working knowledge of all the aspects of a renewable IPP platform, including renewable energy finance, construction finance, and the economics of asset management. This individual will interact on a regular basis with the Company's business development professionals, legal counsel, operations team leaders, lenders, vendors, and investment partners and will represent Empower to external parties as appropriate.

Key Responsibilities

Strategy, Planning and Leadership

- Stay current on renewable energy and finance market trends and anticipate impacts on future financial growth, profitability, and strategic implications for Empower
- Represent Empower to external parties within the renewables industry and among potential partners such as investors and tax equity providers
- Collaborate with the business development team to build the business case for new markets and technologies, and to develop effective project screening processes
- Provide strategic input on optimal transactional structures
- Expand company relationships with external renewable energy financing investors
- Serve as leader and mentor to internal finance team
- Manage transaction due diligence, execution, and financial closing process for multiple projects at various stages of development
- Collaborate with in house legal team in the preparation of transactional documents
- Select and manage financial advisors, consultants, and auditors (as necessary)
- Evaluate and identify areas for improvement within finance and overall company to enhance execution, profitability, and efficiency

Project Finance Structuring & Capital Raise

- Develop effective financial structuring strategies for diverse projects (solar with re-roof, prepaid PPAs, community solar, etc.)
- Lead negotiations with investors for the company's project portfolio, including development and construction debt, portfolio back-leverage, and tax equity
- Oversee the financial closing process for multiple projects at various stages of development as well as working capital and other corporate facilities, as needed
- Drive the continual refinement of Empower's project financial models
- Lead financial reporting standards for lenders and investors
- Partner with other business units (business development, operations, legal) to internalize financing conditions and requirements into company processes
- Expand the company's relationships with renewable energy project and corporate capital sources

Requirements

The successful candidate must have proven success as a senior level financial leader within a private, entrepreneurial corporate environment.

- Advanced degree or equivalent experience in Business Administration Finance, or related field
- 8-10 years of relevant work experience with increasing levels of responsibility in C&I solar renewable energy financing
- Direct experience in diverse renewable energy financing structures as well as financial closings, tax equity, and debt modeling
- Experience leading teams and managing external counterparties
- Experience in leading corporate and project budgeting and forecasting
- Executive level communication and presentation skills
- Demonstrated leadership ability, confidence, and executive presence – ability to motivate staff
- Excellent analytical reasoning and problem-solving skills

Other Key Competencies

- Ability to offer strategic input while also managing day-to-day processes and systems
- Direct communicator with focus on getting things done in a collaborative team environment
- Entrepreneurial mindset with a willingness to work up and down the ladder of responsibilities to contribute to the success of a growing small business
- Mentor who enjoys building teams and managing a quality work-life balance in a dynamic work environment
- Passion for solar, renewable energy, and climate change solutions

Compensation

Empower Energies offers an attractive Total Rewards package including:

- Competitive base salaries commensurate with experience
- Employee equity participation
- Annual cash bonuses
- Generous paid leave
- Comprehensive benefits package including medical, dental, vision, life, and disability insurance including coverage for domestic partners and eligible domestic partner children
- Company HSA contribution for participating employees
- 401(k) plan with company match and immediate vesting
- Continuing education and professional development assistance

About our Location

This position is based in Empower's home office in downtown Bethesda, MD with flexibility for remote work with travel to office semi-regularly. Located at Bethesda's Metro center, the office is easily accessible by commuter

train and includes onsite parking. The building offers amenities such as a fitness center, rooftop employee lounge with outdoor deck, periodic social events onsite, and other tenant benefits. The Bethesda Hyatt Regency with great amenities for business travelers is co-located with the office building.

To apply, please submit cover letter and resume to: jobs@empowerenergies.com

Empower Energies is an equal opportunity employer and does not discriminate on the basis of race, color, religion, citizenship status, ancestry, age, physical or mental disability, sex, sexual orientation, gender identity or expression, marital status, protected veteran status, or any other basis protected by law, ordinance, or regulation.